

# SPEIGHT, MARSHALL & FRANCIS, P.C

## Firm Overview



### MAIN ADDRESS

2125 McComas Way, Suite 103  
Virginia Beach, Virginia 23456

### CENTRAL VA (DANNY RUDD, PE)

13801 Village Mill Drive, Suite 202  
Midlothian, VA 23114

### FIN

54-1744773

### DUNS NO.

04-092-4586

### COMMONWEALTH OF VIRGINIA REGISTRATION NUMBERS

DPOR #0405 001136; SWaM #651486 – Certified Small Business

### FEDERAL GOVT. CLASSIFICATION

Small Business

### PHONE

(757) 427-1020 Virginia Beach / (804) 464-4111 Central VA

### FAX

(757) 427-5919

### WEBSITE

[www.smandf.com](http://www.smandf.com)

### ORGANIZATION

Professional Corporation

### INCORPORATION DATE

January 23, 1995

### SCC ID NO.

0440347-3

### OWNERS

Daniel W. Speight, P.E. – President, Principal Structural Engineer  
Matt J. Marshall, Jr., P.E. – Vice-President, Principal Structural Engineer  
Jonathan Walesczyk, P.E. – Secretary/Treasurer, Director of Operations, Principal Structural Engineer  
J. Stephen Cowan, P.E. – Project Manager/Principal Structural Engineer

### KEY STAFF

Danny H. Rudd, P.E. – Project Manager/Structural Engineer/Inspector (central Virginia area)  
Nebojsa Mrdalj, P.E. – Project Manager/Senior Structural Engineer  
David P. Carter, P.E., M.S. – Senior Structural Engineer  
David S. Clark, P.E. – Structural Engineer  
Stanley Tarkenton, Construction Administration & Special Inspections  
Noel Agustin & Rommel Fulinara, CAD Managers

### PERSONNEL

8 Registered Professional Structural Engineers  
(also perform project management, quality control & inspections)  
3 Structural Engineers  
1 Project/Quality Control Manager  
7 Structural Engineering Technicians / CAD / REVIT  
3 Construction Administration Specialists / Special Inspectors  
4 Administrative Staff  
26 TOTAL



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### STRUCTURAL ENGINEERING SERVICES

New Facilities Design  
Rehabilitation / Renovations / Additions Design  
Feasibility Studies  
Structural Investigations / Forensics  
Construction Engineering & Scaffolding Design  
Value Engineering  
Special Inspections, Agent 1  
Expert Testimony  
Peer Review

### DESIGN SPECIALIZATIONS

Public and Private Schools  
Higher Education Facilities  
Office and Administration Buildings  
Industrial / Manufacturing  
Healthcare  
Religious  
Recreation and Community Centers

Cultural / Arts  
Waterfront / Bulkheads/Piers  
Parking Structures  
Warehouse/Storage Buildings  
Housing  
Retail/Mixed Use  
Historic Preservation

### FIRM HISTORY AND PHILOSOPHY:

Speight, Marshall & Francis, P.C. was established in 1995 by the three founding partners, Danny Speight, Matt Marshall, and Matt Francis, with a considerable amount of optimistic attitude and vision. Their goals were to practice the profession they love-structural engineering-while doing things a bit differently and having fun along the way. As a result of their “go-getter” approach they built our business quickly and obtained loyal clients. In 2011 Jonathan Walesczyk became a partner in the firm after 10 years of dedication to the firm’s success, followed by Steve Cowan in 2016 after 14 years of service. Each partner brings their diverse talents to the table contributing to our engineering, management, and business development efforts.

Operating out of our main office in Virginia Beach and branch office in the Richmond area, we employ professionals licensed to practice in 29 states. Our award-winning firm performs structural services for projects around the nation on types of facilities including, but not limited to: public and private education, higher education, offices and administration buildings, industrial, manufacturing & distribution, healthcare, religious, recreation, cultural/arts, waterfront/marine structures, parking structures, warehouse/storage, housing (multi-family and single-family), retail and mixed-use, and historic preservation. Our client base is diverse including both public and private sector.

The firm’s mission is to “**restructure the norm**” in the industry by going beyond the standard of client care to acquire and maintain repeat clients. We pride ourselves in being exceptionally responsive to our client’s needs and our assertive “can do” mentality distinguishes us from the standard. Considered a forerunner in the area for Building Information Modeling (BIM) design, we devote ourselves to developing common sense, cost-effective, and innovative structural engineering design solutions that meet each client’s unique long and short term goals.

Our firm’s philosophy is to consistently complete projects on time and we are dedicated to doing whatever it takes to complete work within required time frames. We make every effort to make our client’s association with us an enjoyable experience and it shows in our committed attitude. Clients have been impressed with our attitude, diligence, and quality of work. Just ask them.

Our principals continue to maintain strict and close ties with the technical aspects of the business to assure quality and excellence in all projects. This has proven successful as a small business strategy.

### DISTINGUISHING CHARACTERISTICS:

<b>Character</b>	Knowledgeable, enthusiastic, honest, easy to work with. We take pride in our profession.
<b>Reliability</b>	Don’t miss deadlines.
<b>Client Service</b>	Committed to responsiveness. Contact us anytime.
<b>Design Approach</b>	Creative. We give practical options for design solutions to stay within Owner’s budget.
<b>Project Experience</b>	Extensive experience with a wide variety of project types and construction materials.
<b>Principals</b>	Heavily involved with projects.
<b>Design Quality</b>	Compile thorough sets of drawings making bidding of subcontractors easy.
<b>Design Changes</b>	Accustomed to changes; quick turn-around with no whining.
<b>Construction Admin.</b>	Quick turn-around time on shop drawings and responses to RFI’s.
<b>Repeat Clients</b>	Numerous. Our client commendations speak for themselves.
<b>Design Awards</b>	Recognized frequently for our design excellence.

### PROFESSIONAL ENGINEER REGISTRATIONS:

Arizona  
Colorado  
Connecticut  
Delaware  
Florida  
Georgia  
Indiana  
Kentucky  
Maine  
Maryland  
Massachusetts  
Michigan  
Nebraska  
Nevada  
New Jersey  
New York  
North Carolina  
Ohio  
Oklahoma  
Oregon  
Pennsylvania  
South Carolina  
Tennessee  
Texas  
Virginia  
Washington  
Washington D.C.  
West Virginia  
Wisconsin